#### CATALYSTA

# The Federal Government's Commitment to Energy and Sustainability



Gretchen Kittel

Acting Director, Outreach and Business Development,

Department of Energy's Loan Programs Office





# An Introduction to the Loan Programs Office: Financing Your Part in the Energy Transition

Working with the private sector to finance the deployment of innovative clean energy technologies, build energy infrastructure, create jobs, and reduce emissions in communities across the United States.

**EnergyCAP Catalyst 2023** 

Gretchen Kittel
Acting Director, Outreach and
Business Development

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## **What LPO Does**



There are many areas that are mature from a technology standpoint but not mature from an access to capital standpoint — that's a nexus where there's a clear mandate for LPO to participate.

— LPO Director Jigar Shah



The U.S. Department of Energy Loan Programs Office (LPO) finances innovative clean energy, advanced transportation, tribal energy, energy infrastructure reinvestment, and CO<sub>2</sub> transportation infrastructure projects, serving as a bridge to bankability for breakthrough projects and technologies, derisking them at early stages of commercialization so they can reach full market acceptance.



# LPO's Impact

# Catalyzing U.S. Markets

Over a decade of success in building a bridge to clean energy commercialization

# **Renewables Innovation**

Financed large-scale, innovative wind, geothermal, and transmission projects across the West.

# DOELPO-AUG 2022

# **Advanced Auto Manufacturing**

Financed the upgrade of advanced auto manufacturing facilities across the Midwest, creating tens of thousands of jobs.

# Utility-Scale Solar

Financed 11 utilityscale solar projects across the Southwest, catalyzing the industry in the U.S.

# **Advanced Nuclear Energy**

Financed the construction of the first new nuclear reactor in the U.S. in 30 years.





# The Bridge to Bankability

Providing financing for technologies to go the last mile to reach full market acceptance

DEPLOYMENT MILESTONES









# **What LPO Offers Borrowers**

The unique value of working with LPO for clean energy technology project financing

LPO loans and loan guarantees are differentiated in the clean energy debt capital marketplace in three primary ways:



# Access to Patient Capital that private lenders cannot or will not provide.



Flexible Financing customized for the specific needs of individual borrowers.



#### **Committed DOE Partnership**

offering specialized expertise to borrowers for the lifetime of the project.



# **The Next Generation of LPO Financing**

LPO is working with stakeholders across innovative clean energy and advanced transportation sectors



#### **Major Technology Sectors**

#### Technology Areas of Interest Include, but are not limited to, the following:

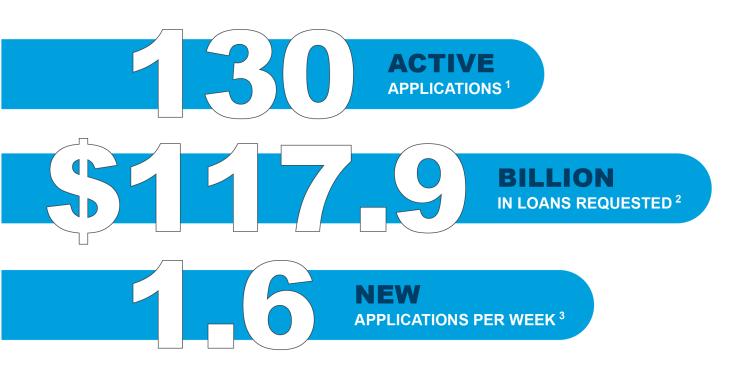
Advanced Vehicles & Components	Vehicles • Components • Lightweighting • Manufacturing		
Biofuels	Advanced Biofuels • Biodiesel • Cellulosic Biofuels • Renewable Diesel     Sustainable Aviation Fuel (SAF)		
Critical Materials	Extraction • Manufacturing • Mining • Processing • Recovery • Recycling		
EV Charging	Electric Vehicle (EV) Charging Infrastructure Manufacturing & Deployment		
Hydrogen	Generation • Infrastructure • Transportation		
Offshore Wind	Offshore Wind Generation • Offshore Wind Supply Chain & Vessels		
Renewable Energy	Electrification • Geothermal • Hydrokinetics • Hydropower • Repowering Onshore Wind • Solar     Waste Conversion		
Storage	<ul> <li>Electric Vehicle (EV) Battery Manufacturing</li> <li>EV Bidirectional Storage</li> <li>Newer Battery Chemistries</li> <li>Flow Batteries</li> <li>Compressed Air Energy Storage</li> <li>Pumped Storage Hydropower</li> <li>Thermal Energy Storage</li> </ul>		
Transmission	Grid Efficiency • Grid Reliability • High Voltage Direct Current (HVDC) Systems     Offshore Wind Transmission • Systems Sited Along Rail & Highway Routes		
Virtual Power Plants	Grid Connected Distributed Energy Resources (DERs)		
Advanced Fossil	Carbon Feedstock Waste Conversion • Fossil Infrastructure Repurposing & Reinvestment     Hybrid Generation Hydrogen Generated From Fossil Sources • Industrial Decarbonization • Synfuel		
Carbon Management	Carbon Capture, Utilization & Storage (CCUS) • Carbon Dioxide Removal (CDR)		
Advanced Nuclear	Small Modular Reactors • Micro Reactors • Nuclear Supply Chain • Nuclear Front-End		
Tribal Energy	Energy Storage    Fossil Energy    Renewable Energy    Transmission Infrastructure     Transportation of Fuels		





## **Monthly Application Activity Report**

#### **March 2023**



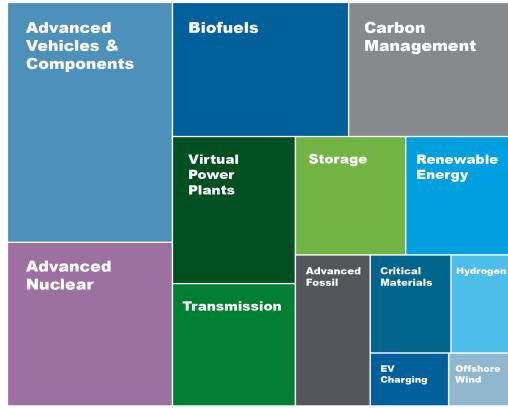
#### **Notes**

All data updated through March 31, 2023. For more details and a list of technology areas of interest within each LPO tech sector, see: Energy.gov/LPO/MAAR

- 1) Active applications include applications that have been submitted by the project sponsor(s) through LPO's online application portal and are in different stages of active review and engagement by LPO and the applicant.
- 2) Individual requested loan amounts are estimated and potential, subject to change, and not necessarily representative of final financing terms. **Requested loan amounts** in current active applications do not affect available LPO loan authority. Figure rounded down to the nearest \$0.1 billion.
- 3) Current rolling average of new active applications per week over the previous 24 weeks. Figure rounded down to the nearest 0.1 application per week

#### **\$117.9 BILLION**

CURRENT AMOUNT OF LOANS REQUESTED BROKEN DOWN BY PROJECT TECHNOLOGY SECTOR

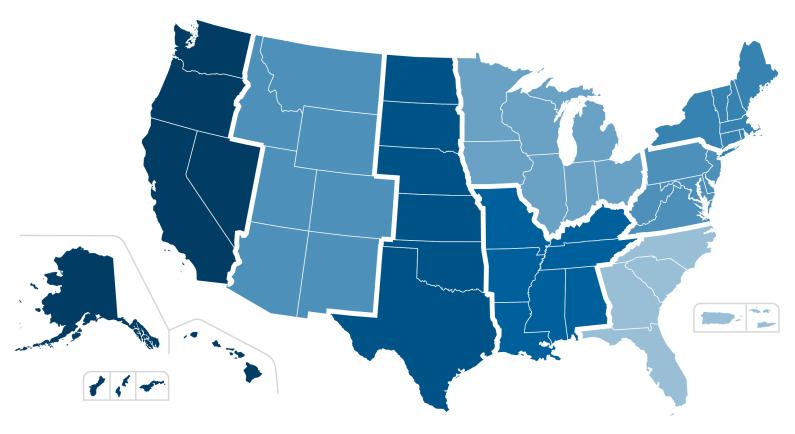






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- 2) Regions depicted are for representation purposes only and are not meant to denote LPO consideration of regional variation in project evaluation.

130 ACTIVE APPLICATIONS 1 WITH

154 PROPOSED PROJECT LOCATIONS ACROSS ALL REGIONS OF THE U.S.<sup>2</sup>

WEST	AK, CA, HI, NV, OR, WA <i>(AS, GU, MP)</i>	42
PLAINS	KS, ND, NE, OK, SD, TX	26
SOUTH	AL, AR, KY, LA, MO, MS, TN	18
NORTHEAST	CT, MA, ME, NH, NY, RI, VT	17
MID-ATLANTIC	DE, MD, NJ, PA, VA, WV <i>(DC)</i>	14
MOUNTAIN	AZ, CO, ID, MT, NM, UT, WY	14
MIDWEST	IA, IL, IN, MI, MN, OH, WI	12
SOUTHEAST	FL, GA, NC, SC (PR, VI)	11





# **LPO Financing Programs**

Project Types	Loan Program	Loan Types
Innovative Clean Energy	1703 ICE	Loan Guarantees
Advanced Transportation	ICE & ATVM	Loan Guarantees (Deployment) Direct Loans (Manufacturing)
Tribal Energy	TELGP	Direct Loans & Partial Loan Guarantees
		Partial Loan Guarantees
Energy Infrastructure Reinvestment	1706 EIR	Loan Guarantees  Loan Guarantees





# **The Inflation Reduction Act & LPO**

- Appropriates \$11.7 billion for LPO to support issuing new loans
- Increases existing loan program authority by approximately \$100 billion
- ✓ Appropriates \$5 billion for a new loan program the Energy Infrastructure Reinvestment (EIR) Program—for up to \$250 billion in loans







# **Energy Infrastructure Reinvestment** 1706 EIR

A new Inflation Reduction Act (IRA) program that leverages existing energy infrastructure

### **Eligibility**

# EIR guarantees loans to energy infrastructure reinvestment projects that:

- 1. Retool, repower, repurpose, or replace energy infrastructure that has ceased operations, or
- 2. Enable operating energy infrastructure to avoid, reduce, utilize, or sequester air pollutants or anthropogenic emissions of greenhouse gases.
- 3. No innovation requirement.
- 4. Projects replacing fossil electricity generation infrastructure require controls or technologies to avoid, reduce, utilize, or sequester air pollutants and anthropogenic emissions of greenhouse gases.

#### **Example Projects**

- Repurposing shuttered fossil energy facilities for clean energy production.
- Retooling power plants that have ceased operations for new clean energy uses.
- Updating operating energy infrastructure with emissions control technologies, including carbon capture, utilization, and storage (CCUS).

\* NOTE: IRA appropriates \$5 billion through Sep 30, 2026 to carry out EIR, with a total cap on loans of up to \$250 billion.





# **Energy Infrastructure Reinvestment** Continued

1706 EIR financing has the potential to support many transformative projects

#### **How to Apply**

- Rules and implementing guidance are forthcoming.
- In the interim, preliminary guidance regarding the EIR Program application process is available here: <a href="https://www.energy.gov/lpo/energy-infrastructure-reinvestment">https://www.energy.gov/lpo/energy-infrastructure-reinvestment</a>
- Potential applicants with projects that could be eligible for the EIR program and are currently further along in development should become familiar with certain requirements applicable to all loans and loan guarantees issued under Title 17 Innovative Clean Energy solicitation:
  - https://www.energy.gov/lpo/articles/innovative-clean-energy-loan-guarantee-solicitation-current





# **State Energy Financing Institution** (SEFI) Projects



SEFI projects support deployment of a qualifying clean energy technology and receive meaningful financial support or credit enhancements from an entity within a state agency or financing authority. SEFI projects are not required to employ innovative technology.



## The Future Of The Grid: Virtual Power Plants

- Large-scale aggregation of DERs
- At-Scale, aggregation of distributed energy generation, storage, and responsive loads for the purpose of a more efficient, clean, cost-effective, and resilient energy system.



- Characterized by:
  - Grid Services
  - Aggregation
  - Distributed Energy Resources





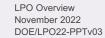












# **VIRTUAL POWER PLANTS** HESTIA **NATIONWIDE**

Scaling up virtual power plants nationwide, Hestia expands access to rooftop solar, battery storage, and VPP-ready software.

CONDITIONAL COMMITMENT

U.S. DEPARTMENT OF ENERGY









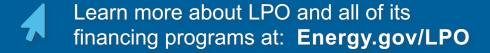


# Let's Talk About Your Project

Contact LPO to see what financing options may be available for your project



Call or write to schedule a no-fee, pre-application consultation: 202-287-5900 | LPO@hq.doe.gov



**Energy.gov/LPO** 

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# **Additional Slides**



# **The LPO Loan Transaction Process**

LPO engages early with applicants and remains a partner throughout the lifetime of the loan



# **Pre-Application Consultations**

Meet with LPO for no-fee, preapplication consultations, including discussions on the application process and the proposed project.



#### **More Variable Timing**

Lengths of these stages vary greatly, depending on project complexity and readiness.



#### **Less Variable Timing**

Timing for these stages is largely fixed, with targeted timelines.

# Formal Application Submission

ICE 1703: Submit Part I application to determine technical eligibility (innovation and greenhouse gas emissions calculation). There is no review of business plan or financial structure in Part I. If invited, submit more thorough Part II application to determine project viability and ability to move into due diligence.

**ATVM:** Submit single application to determine basic eligibility and project viability.

**TELGP:** For direct loans, tribal borrower submits application directly to LPO. For loan guarantees, tribal borrower engages with a commercial lender. Lender applies for a loan guarantee on behalf of Borrower and project.

# Due Diligence & Term Sheet Negotiation

Enter confirmatory due diligence and negotiate term sheet. Any third-party advisor costs are paid for by the applicant.

#### Credit Approval Process

Formal approval process of the term sheet, including interagency consultations.

# **Conditional Commitment**

An offer by DOE of a term sheet to the borrower for a loan or loan guarantee subject to the satisfaction of certain conditions.

# Loan Closing & Project Monitoring

Negotiate and execute loan documents using the approved term sheet. Loan closing and funding are subject to conditions precedent in the executed loan documents.

Applicant pays applicable costs and fees. After loan closing, LPO monitors the loan.





# LPO's Impact

## **Climate & Economy**

LPO-supported projects reduce greenhouse gas emissions and create American jobs

#### **CLIMATE & JOB IMPACTS**

**Attributable to LPO-Supported Projects\*** 



**EQUIVALENT TO:** 



OVER

1 MILLION
HOMES POWERED



4 MILLION TONS CO<sub>2</sub> DISPLACED









ADVANCED TECHNOLOGY VEHICLES PRODUCED

#### **EQUIVALENT TO:**



8.5 MILLION
GALLONS GASOLINE DISPLACED



11.2 MILLION TONS CO, DISPLACED



37,000
PERMANENT JOBS
CREATED



\* Realized through FY2021

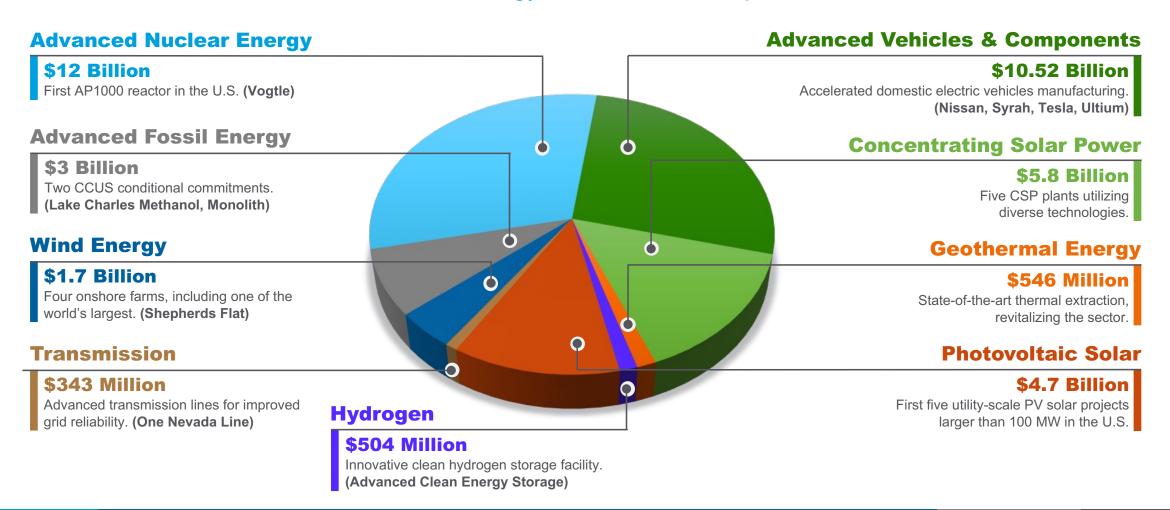




# LPO's Portfolio

## **Derisking Across Sectors**

Over \$36.5 billion in innovative clean energy & advanced transportation commitments and loans







# **Innovative Clean Energy**

#### 1703 ICE

Loan guarantees for the deployment of innovative energy projects at commercial scale

#### **Eligibility**

# The Title 17 program can consider innovative clean energy projects that:

- 1. Use innovative technology.
- 2. Reduce, avoid, or sequester greenhouse gas emissions or air pollutants.
- 3. Are located in the U.S.
- 4. Provide reasonable prospect of repayment.

#### **Loan Guarantee Features**

- LPO can offer 100% guarantee of U.S. Treasury's Federal Finance Bank (FFB) loans or partial guarantees of commercial loans.
- Senior secured debt priced competitively with commercial rates.
- DOE can serve as sole lender or as a co-lender.
- Structures may include project finance, structured corporate, corporate or warehousing lines.



# **Advanced Transportation**

#### **ATVM & 1703 ICE**

Manufacturing and deployment of advanced vehicles, components, and infrastructure

#### **Manufacturing (ATVM)**

# Access to affordable capital via Advanced Technology Vehicles Manufacturing (ATVM) program loans to build:

- New facilities or reequip/modernize/expand existing facilities in the U.S. and/or related engineering integration for eligible vehicles
- Light-duty vehicles that meet specified fuel economy requirements or ultra-efficient vehicles.\*
- Applicable across the value chain including materials, components, suppliers, OEMs, EV charging or alternative fueling infrastructure.

#### **Deployment (1703 ICE)**

# Access to capital for projects using innovative technology:

- Must meet all eligibility requirements of Title 17 Innovative Clean Energy Projects.
- Examples may include:
  - Deploying EV charging or alternative fueling infrastructure.
  - Deploying fleets of innovative vehicles.

\* NOTE: Manufacturing lending authority has been expanded to the manufacturing of aviation, marine vessels, and hyperloop, with lending guidance forthcoming.



# **Tribal Energy**



Energy development projects via the Tribal Energy Loan Guarantee Program (TELGP)

#### **Eligibility**

#### **TELGP** can consider tribal energy projects that:

- 1. Are owned by a tribe or entity that is majority tribally owned and controlled.
- 2. Are seeking direct loans or partial guarantees of commercial loans.
- 3. Are located in the U.S. (Tribal or non-tribal land, single site or distributed).
- 4. Are financially viable. TELGP is not a grant program and the borrower will be required to invest equity in the project.
- 5. No innovation requirement.

#### **Technologies**

Projects employing commercial technology are preferred.

Technology areas of interest include, but are not limited to:

- Renewable Energy
- Transmission Infrastructure & Energy Storage
- Fossil Energy
- Transportation of Fuels



# **CO<sub>2</sub> Transportation Infrastructure**

CIFIA

The Carbon Dioxide Transportation Infrastructure Finance & Innovation Program

#### **Summary**

Enacted under the Bipartisan Infrastructure Law (BIL), the CIFIA program offers access to capital for large-capacity, common-carrier carbon dioxide (CO<sub>2</sub>) transport projects, such as pipelines, rail, shipping, and other transport methods.

- Administered in partnership with DOE's Office of Fossil Energy and Carbon Management (FECM).
- Builds on other CCUS provisions of the BIL with up to \$2.1 billion to support loans, loan guarantees, grants, and administrative expenses to enable deployment of common carrier CO<sub>2</sub> transportation infrastructure.

#### **Eligible Projects**

- Common carrier transportation infrastructure for anthropogenic and ambient CO<sub>2</sub>.
- Total project costs of at least \$100MM.
- Maximum U.S. produced iron, steel, and manufactured goods.

\* NOTE: CIFIA program guidance is forthcoming.





# Session Survey

conferences.energycap.com/surveys

