

**Energy Management with SmartAnalytics Software** 



## Accuenergy Introduction

Manufacturer of Power Meters, Sensors and accessories

HQ in Toronto Canada, additional offices in USA and South Africa

25+ Years Experience

Provide pre- and post-sales support

Hardware provider for SmartAnalytics software





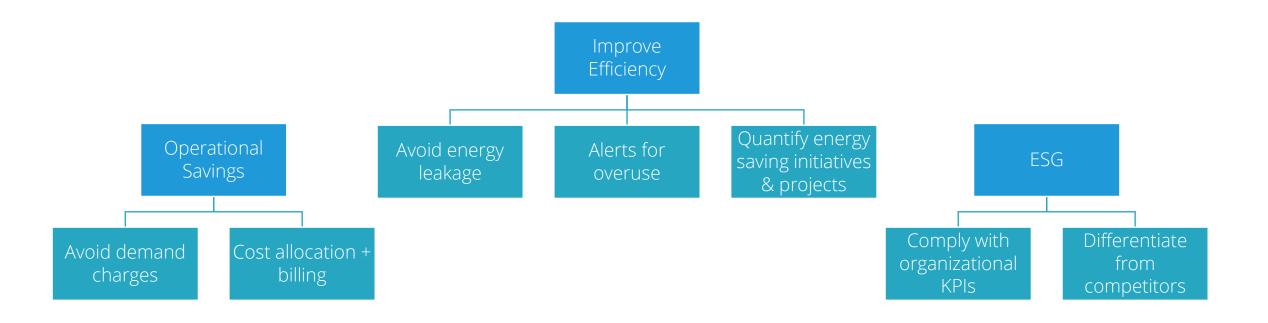


## **Sectors We Serve**



## **Energy Management**

#### Many reasons to focus on energy management



Energy Monitoring should be a simple and powerful way to reduce energy consumption, optimize operations, and prove the value of energy savings measures or investments.



## Overcoming Obstacles

Add metering to the facility, ensure high accuracy with multiple data points Installationfriendly options; Rogowski coils, panels, clear webserver Alarms, alerts, data backup, report generation

Open protocols

Closed /
Proprietary
Systems

Call to action

Difficult Installation

Insufficient Data



## Accuenergy Key Differentiators

Why Select Accuenergy meters?





## Versatility

- Form Factor
- Open protocols
- Connect with I/O devices

## High Accuracy

 Meet and exceed industry standards for billing and metering

## **User-Friendly**

- No API needed
- Clear web interface
- Available in pre-wired enclosures
- Work with Rogowski coils and split CTs



## Accuenergy Metering Family













	Acuvim 3	Acuvim II	Acuvim L	AcuRev 2100	AcuRev 1310	AcuDC 240
AC/DC	AC	AC	AC	AC	AC	DC
Circuits	1p/2p/3p	1p/2p/3p	1p/2p/3p	18 channels	1p/2p/3p	1 circuit
Accuracy	0.1	0.1	0.2 / 0.5	0.5	0.5	0.5
Communication	Serial + IP	Serial + IP	Serial + IP	Serial + IP	Serial	Serial
Expandable	Yes	Yes	Yes	No	No	No
Mounting	Panel + DIN	Panel or DIN	Panel or DIN	DIN	DIN	Panel or DIN
Monitoring	>	>	<b>~</b>	<b>✓</b>	>	<b>&gt;</b>
Logging	>	>	<b>&gt;</b>	<b>✓</b>		<b>&gt;</b>
<b>Power Quality</b>	>	>	<b>~</b>	<b>✓</b>		
Fast Refresh	>	>				
Advanced PQ	<b>&gt;</b>					



## Meter Positioning

Most used for energy management









## Advanced Power Quality Analysis

**Advanced Metering** 

Intermediate Metering & Basic Monitoring
Branch Circuit Monitoring

Acuvim 3 meter for advanced power quality analysis, reporting, waveform capture, event-based logging, disturbance direction detection, Class-A meter, multiple IP-based protocols as standard, and add on I/O modules

Acuvim IIv3 series meters for power quality metering and high accuracy revenue grade measurement. Features high-speed monitoring, top level accuracy, expandable protocols and functions

Acuvim-L and AcuRev 2100 series for energy monitoring with revenue grade accuracy, basic power quality monitoring, and multiple communication protocols available

AcuRev 1310 series meter for basic power and energy monitoring in Modbus or BACnet serial communication systems

## **Product Spotlight**



## **Acuvim-Lv4 Series**

Digital power meter for economical high function power monitoring with expandable I/O, communication, and data logging.

- ANSI C12.20 0.5 / IEC 0.5s or C12.20 0.2 / IEC 0.2s Class Revenue Grade Accuracy
- Snap-on expansion options include; Ethernet, BACnet, IEC 61850, DNP 3, Web server, Profibus, HTTP/HTTPs Push, FTP Post, sFTP, Data Logging
- I/O options to connect with other sensors RO, DO, DI, AO, AI
- CT input options: 5A/1A, Rogowski Coil/333mV
- Multiple form factors Panel Mount/DIN Rail/Transducer
- Two models CL and EL



## Product Spotlight



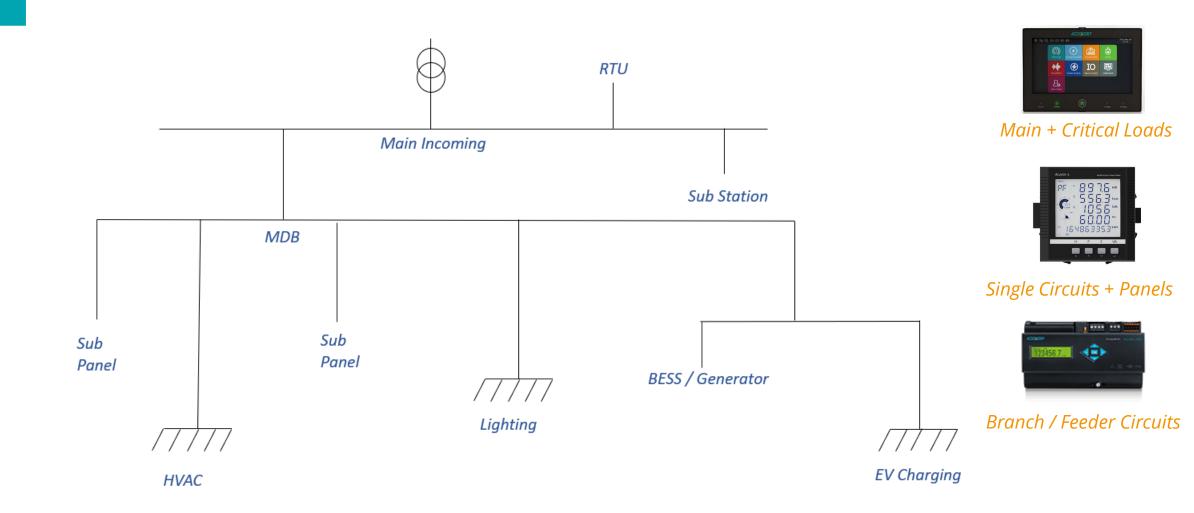
## AcuRev 2100

Powerful and compact branch/feeder circuit meter; 18 channel monitoring ideal for lighting or individual loads

- ANSI C12.20 0.5/ IEC 0.5s Class Revenue Grade Accuracy
- RS-485, Two independent Ethernet ports + Wi-Fi standard
- 18 DI, 6DO, 2RO I/O support standard
- CT input options: Rogowski Coil/333mV or 80/100mA
- Compact DIN Rail design
- Snap-On CT connection



## Where & What to Use?



### Most Common Installations



#### **Building Main and Sub Panel**

- Total Energy consumed by building
- Total energy behaviours and patterns
- Allocate energy between divisions or tenants
- Monitor overall incoming power



#### Lighting

- M+V for lighting retrofits and behavioural changes
- Isolate saving opportunities
- Maintain overall system health monitoring PF and Harmonics



#### **HVAC / Chiller**

- Track Power usage to assess performance
- Preventative maintenance
- Optimize system efficiency by measuring PF
- Track total consumption and run times



## Building Main & Sub Panel - PriceSmart

#### Situation

- Membership warehouse in LATAM region
- · Looking to allocate energy costs per club and energy spend vs. club revenue

#### Task

- Monitor the incoming energy usage
- Compare energy costs across "clubs"
- Integrate with BAS
- Simply view energy consumption and costs

#### Action

- Implement Metering at HQ on a trial basis
- Grow to more clubs
- Expand meter points to other high consumption areas
- Use insights from comparison

- Roll out to full portfolio of stores
- Able to test energy savings actions such as upgrades to RTUs, lighting, and Chillers before full roll out





## Lighting - Soriana

#### Situation

- 2<sup>nd</sup> Largest retail chain in Mexico
- Looking to cut overall operational costs without large upfront investment

#### Task

- Identify cost saving opportunities
- Implement a simple solution which can be easily managed

#### Action

- Long term M+V studies on lighting across several stores
- · Create baseline of 4 weeks
- Use metering as part of continuous energy monitoring
- Generate additional savings by monitoring behaviour and showing financial outcomes for positive reinforcement

- For initial 200 stores saved \$1.3 million in first year
- Expanded incrementally to all 800 stores
- Looking for additional saving opportunities





## HVAC – Emirates National Oil Company (ENOC)

#### Situation

- National oil company looking to promote green and energy saving initiatives
- Stations were originally built with end-user convenience in mind but not planned for efficiency

#### Task

- · Independent consultant identified their 160 refueling stations as an opportunity for improvement
- Need to cut energy costs and tighten overall operational costs

#### Action

- · Implemented a pilot project to showcase energy saving opportunities and get wholesale participation
- M+V for lighting and Chiller
- Continuous monitoring for behavioural changes and predictive maintenance
- Integration into new BAS system
- Energy reporting

- 27% improvement in energy performance
- Over \$1 million USD in savings
- · 4866 Metric Tons Co2 emissions avoided
- First ever LEED Platinum service station, 36 certified sites with LEED 50001





## EMaaS using Smart Analytics Software - BEE

# LEED

#### Situation

• An engineering consultancy that offer green and smart building services looking to add energy monitoring into their offering

#### Task

• Forced to offer a more comprehensive solution they needed to either create or add an energy monitoring element to meet client demand

#### Action

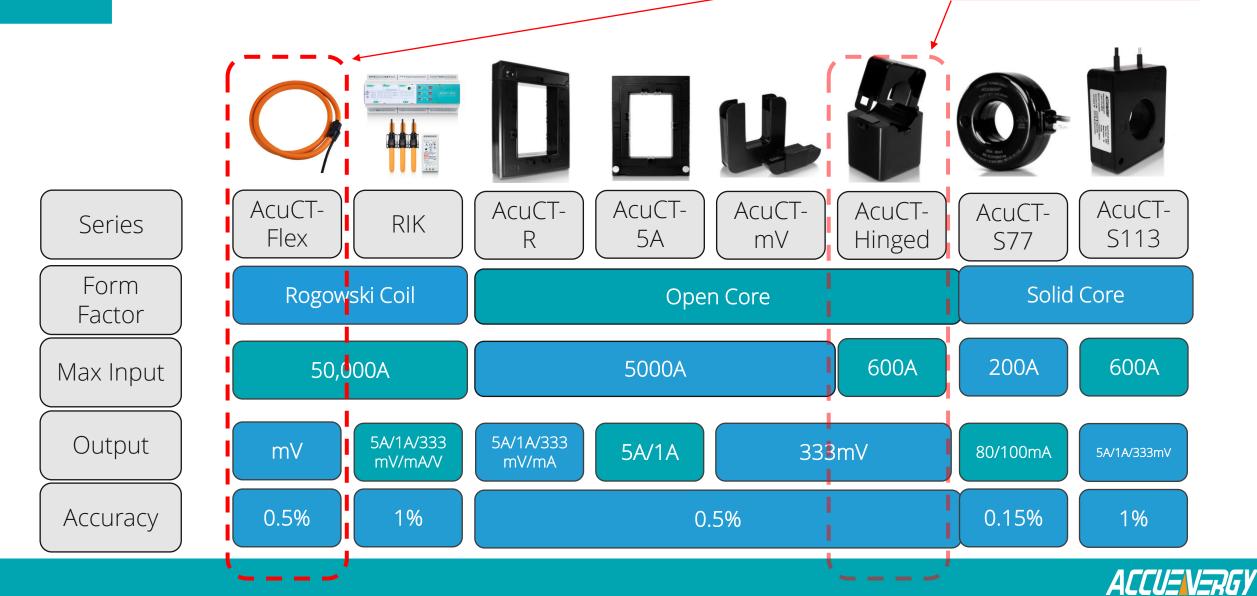
- · White-labelled software
- Integrate with existing software for complete monitoring solution
- Focus on luxury brands providing solutions to meet ESG objectives across portfolio of locations

- Revenue increase from software (March '16–March '17): 150%
- Growth in customer base (March '16–March '17): 150%
- Largest deal closed as a result of partnership with EnergyCAP SmartAnalytics: €200,000
- SaaS revenue due to resell (March '16 to March '18): €320,000



## Accuenergy Current Sensor Family

Most used for energy management



## Product Spotlight



## Rogowski Coils

Flexible rope-style CT works directly with Accuenergy "MV" input meters; safe, accurate, and simple.

- Flexible design
- Safe and quick installation
- High accuracy across a wide range
  - 5A-1200A, 12.5A-3000A, 25A-6000A, and more
- Safe mV output signal can be installed live
- No grounding or shorting needed
- Multiple sizes available
  - 106mm/178mm/271mm/369mm

#### Additional Accessories







## Data Acquisition Device

- Connect serial devices to a central hub, and post to server via post or poll
- 64 serial, 100+ IP, 8 DI
- 8GB Data Logging
- Multiple open protocols

## Pre-Wired Enclosures

- Factory pre-wired indoor/outdoor enclosures
- Greatly reduces installation time and complexity

## Installation Accessories

Voltage Clips, Fuses, AcuMesh, Modems



## Accuenergy Integration with SmartAnalytics

- Devices installed on site + Initial meter configuration
- Connect to SmartAnalytics software (communication integration is already prepared)
- Meter will post data to server via HTTPs post
- Data can be stored locally and/or connect with existing BMS





## Thank you

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