CATALYST



Maximize Your Utility Bill and Energy Data



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EnergyCAP

Agenda



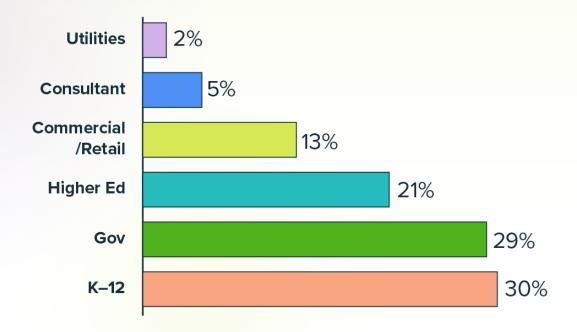
- Customer poll
- Features to help maximize data
- Energy data journey
- Bringing utility bills and real-time interval data together
- Maximizing savings model

Survey of Customers

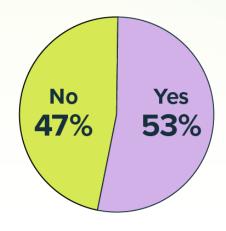
Methodology

- ▶ Polled customers in 2024
- Went to hundreds of different types of organizations
- ► Those responding included:

Participant industries



Bill CAPture subscriber?



Key Takeaways

EnergyCAP implementation comes with:

- ► An ROI in 2.6 years, 1 in 4 see that **ROI in 1 year or less**.
- ▶ 10% or more YoY savings on total utility spend.
- ▶ 4.7% of utility bills flagged every month with **actionable issues** you can resolve to save cost.
- ▶ More than **20 hours** of employee time saved per month.
- ► Fewer manual processes.

Add Bill CAPture Services and:

- ▶ Save up to **5x** the amount of employee time every month.
- ▶ See **4x** the number of bills flagged every month with actionable issues you can resolve to save cost.

Features with most savings' potential



Reports and dashboards

- Skip manual data entry and reporting focus on insights.
- Easy to customize and share.
- No more creating graphs, no more writing reports.



Cost avoidance

- Measurement & Verification of energy and cost savings.
- Direct, accurate estimate using IPMVP methodology.



Bill flags

- 98% of customers take action on flagged bills every single month.
- Powerful tool automatically audits utility bills as they come in.

Features with most savings' potential



Workbook exports

- Download the data behind your favorite charts and graphs with a single click.
- Connect directly to your BI tools with EnergyCAP Report Designer BI.



Project tracking

- See the before, during, and after results of your energy saving projects reflected visually in EnergyCAP.
- Energy Use Intensity graph with project overlay.



Benchmarking

- Compare buildings applesto-apples to flag issues and save cost.
- Compare against itself, against peers, against industry standards.

The bottom line

Every single feature in EnergyCAP is designed to save cost, save time, reduce energy usage, eliminate errors, or build insights.

Stakeholder impact

EnergyCAP brings teams together to capture, allocate, analyze, and report the data the way they want it.



Facilities/operations teams

EnergyCAP works with tools like building automation systems (BAS) and utility accounting platforms, ensuring minimal disruption during rollout and easy implementation.



Sustainability offices

EnergyCAP automates Scope 1, 2, and 3 greenhouse gas tracking, facilitating compliance with climate mandates, meeting carbon neutrality goals and simplifying complex reporting.



Finance teams

EnergyCAP offers measurable ROI, with institutions typically seeing payback within 2-3 years due to reduced energy waste, streamlined processes, and avoided penalties.



IT departments

IT teams value security and scalability. EnergyCAP's cloud-based infrastructure ensures robust data protection while scaling easily as institutional needs grow.

Flexible options and modules

Utility Management

the core of your energy management platform

Trusted, centralized data

Rely on accurate, validated data housed in a single intuitive platform.

Save time and cost

Eliminate errors, drive cost avoidance, and reinvest time and dollars back into your organization.

Conserve resources

Turn quick wins into lasting impact with measurable results that showcase your company's value and energy project success.



Carbon Hub

Financial-grade carbon accounting

Seamlessly manage Scope 1, 2, and 3 carbon accounting from the same single source of truth.



Smart Analytics

Granular, actionable insights

Leverage predictive analytics and interval data to address issues early before costs escalate.



Advanced utility data management

Accounting, Chargebacks, and BI reporting

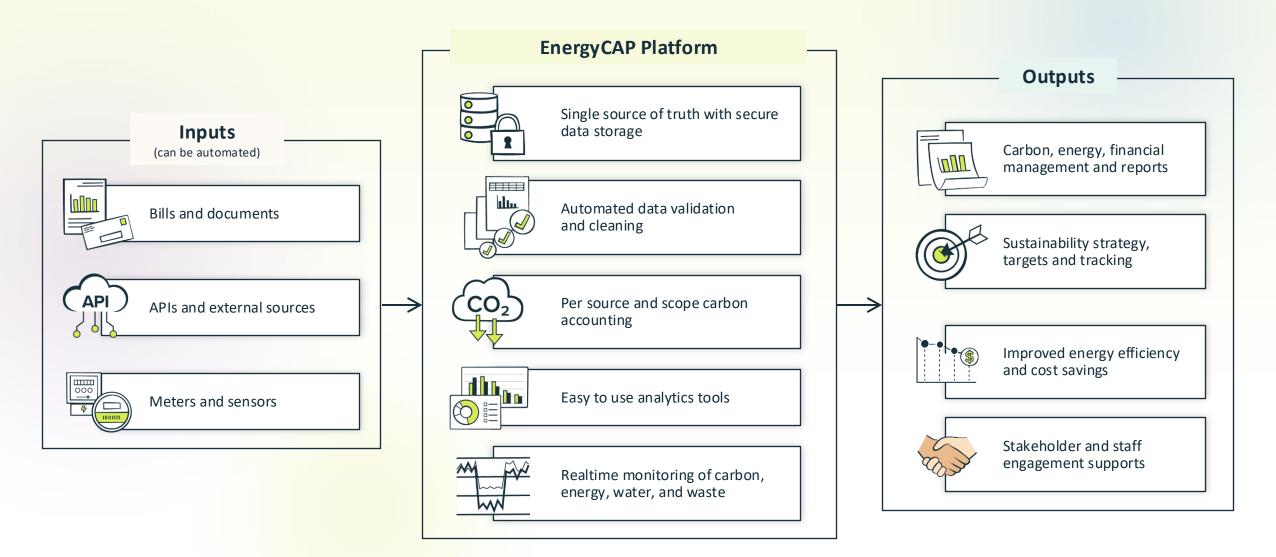
Unparalleled financial clarity and control with bespoke functionality for finance teams.

CAPture Services

Bill CAPture, Audit and Vendor management, and EnergyCAP Bill Pay

Energy Data Journey

EnergyCAP data journey



Track all operational information

Energy Sources



Bio Diesel

Biomass

Butane

Coal

Cogeneration

Compressed Natural Gas

Diesel Fuel

Gasoline

Kerosene

Liquified Natural Gases

Petroleum Gases

Methane

Natural Gas

Oil, Oil #2, Oil #4, Oil #6

Other Gaseous, Liquid, & Solid Fuels

Propane

Renewable Electricity

Renewable Natural Gas

Solar PV

Solar Thermal

Steam

Wind

Wood

Water and Wastewater Management



Irrigation

Reclaimed Irrigation Reclaimed Water

Sewer

Storm Drainage

Water

Well Water

Solid Waste and Recycling



Ash

Compost

Recycle

Refuse

Trash

Lighting and **Utilities**



Energy

Flectric

Lighting

Sewer

Water

Transportation and Infrastructure



Air Travel

Cable

Electric

Ground Transportation

Internet

Telecom

Transit

Water Transportation

Operations and Costs



Maintenance

Money

Miscellaneous

Occupancy

Emissions



Carbon Offset

Emissions by Cost

Emissions by Count

Emissions by Weight **GHG** Emissions

Renewable Energy Credit (REC)

Natural and **Environmental Factors**

Chemical

Ice

Weather



Core Data // Bill Data & Interval Data



Utility Bill Data

- Monthly and yearly
- Detailed bill analysis and bill workflow
- Portfolio-level and aggregate rollups, common and global UOM
- Looking at the rear view, take action to correct for the future
- Focus on reporting, quick summaries, getting answers quickly



Smart Meter Interval Data

- Minutely, hourly, daily, monthly, yearly
- Advanced views of interval and time series data
- Point and meter tracking, equipment or zone areas
- Actionable now so don't have surprises in the future
- Focus on analytics, simulations, what ifs, verifying performance

Bill Data // Flexible options for utility bill entry

Capture

Gain timely access to accurate and reliable energy and sustainability information from monthly utility bills for financial grade energy and sustainability reporting.

- Utility bill entry and import
- Capture, map, and import via **EnergyCAP Bill CAPture**SM
- API integrations
- Data formats: paper, PDF, XLS, CSV, TXT, XML, EDI, and more



Interval Data // Flexible options for real-time energy data

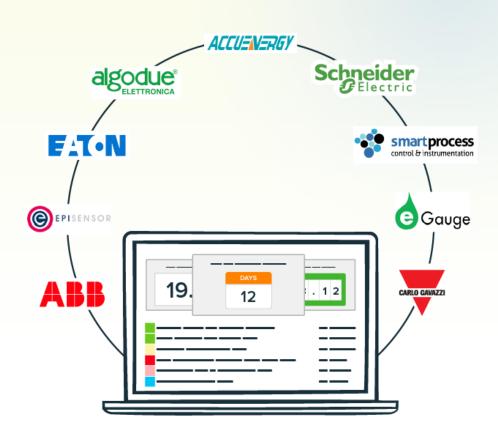
Data Integration Formats

- API
- Data systems
- Files
- Gateways
- Meters
- Sensors
- Solar and PV
- Third-Party Integrations



Connectivity // Partnerships with hardware and installation vendors

- EnergyCAP is hardware agnostic
- Remove the guesswork of formatting and connectivity
- Many options available to meet your monitoring needs
- "Plug and Play" ready
- Options for meters, sensors, and gateways for communication
- Options for communication protocols (BACnet, Modbus, etc.)
- Partnerships with onsite meter installers



Partner spotlight // Episensor



Gateways

Demand Response Controllers

Electricity Monitor

Wireless Signal Sensor

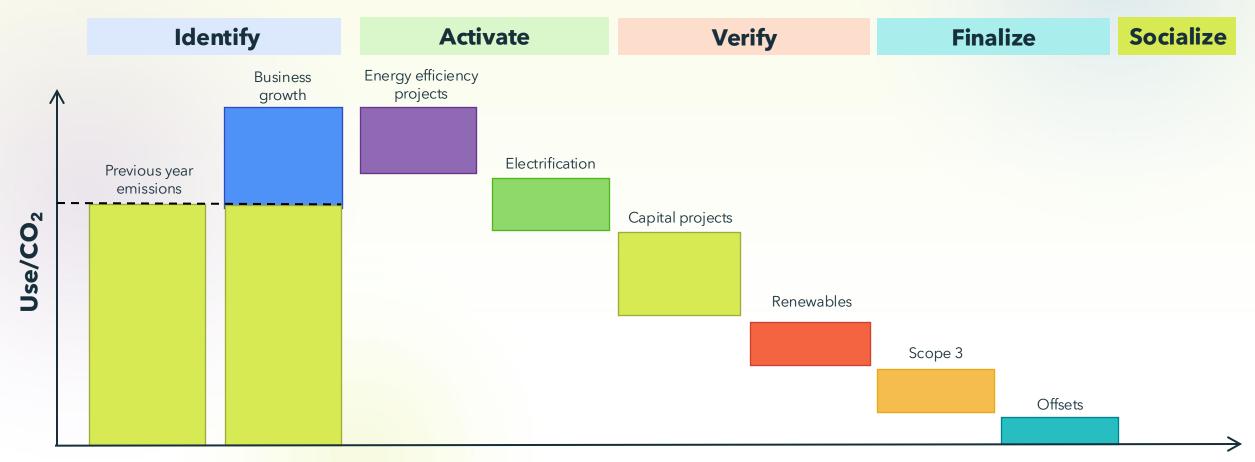
Wireless Temperature Sensor

http://www.Episensor.com

Maximizing Data

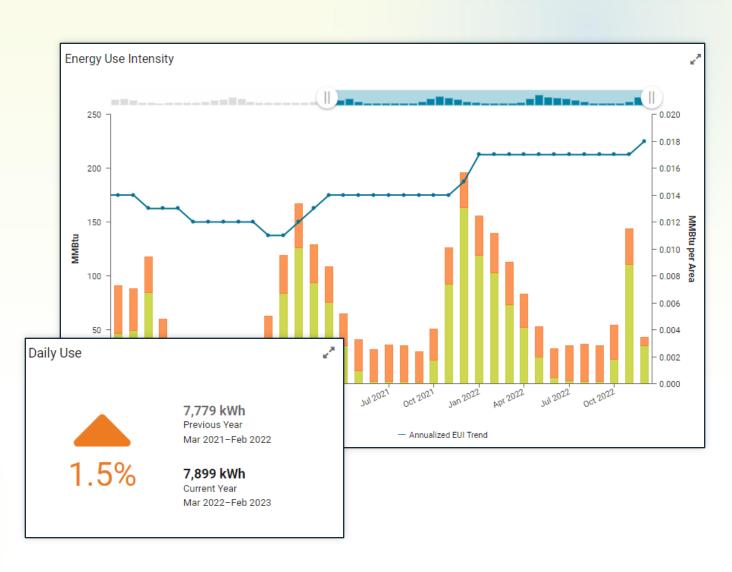
5 stages to maximize savings using data

There are a multitude of tactics to reduce use, cost, and to decarbonize operations to maximize your data. Order matters...



Identify buildings needing special attention

- Establish KPIs and Metrics
- Analyze to find outliers and targets for savings
- Increases in EUI which considers weather
- Consumption spikes
- Increases in costs
- Higher demand



Identify

Identify using benchmarking

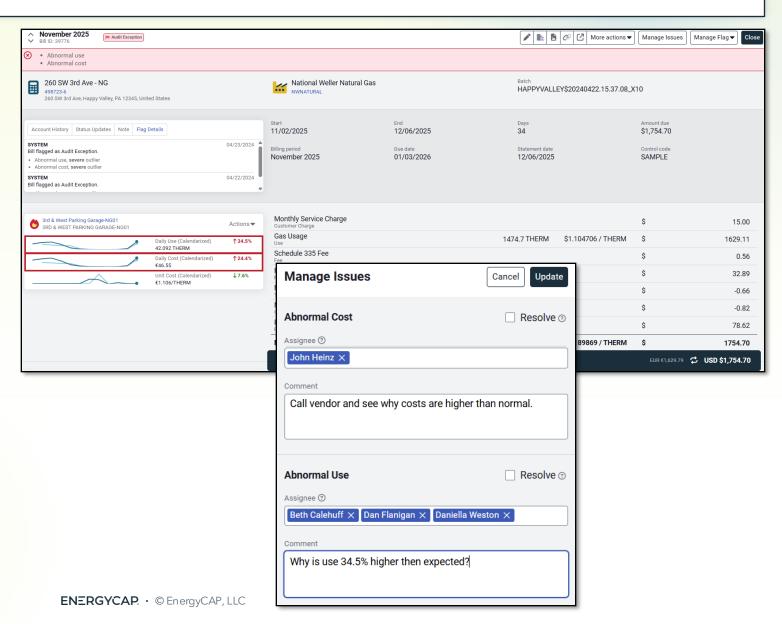
Building Name	Building Code	Calendarized Total Emissions (t CO₂e)	Aug 2022	Aug 2023	% Difference		
		(1 0020)	Jul 2023	Jul 2024			
Highland Creek Treatment Plant	005649-P01		17,114	14,409	-15.8 % ~		
Main Treatment Plant	001052-P01		16,006	15,926	-0.5 %		
Humber Treatment Plant	000579-P01		6,524	4,075	-37.5 % ~		
Toronto-York Spadina Subway	005388-P01		6,455	5,207	-19.3 % ~		
Malvern Garage & Shop	005354-B01		5,230	4,627	-11.5 % ~		
Mt. Dennis Bus Garage	006204-B05		4,074	3,906	-4.1 % ▼		
Hillcrest, Gunn, Bathurst Garage	005088-P01		4,058	4,985	22.8 %		
Union Station	001007-B01		3,717	3,976	6.9 %		
Zoo Main Meter	000576-P02	-	3,568	3,097	-13.2 % ~		
Bermondsey Yard CNG	OEYCNG	_	3,176	3,448	8.6 %		
Ellesmere Yard CNG	EYCNG		3,040	3,036	-0.1 %		
Old City Hall	004094-B01		2,907	1,396	-52.0 % ▼		
Oakvale Substation	001815-P01		2,872	3,001	4.5 %		
Birchmount Bus Garage	005828-B01		2,504	7,199	187.6 %		
700 Arrow Rd	005400-P01		2,464	2,292	-7.0 % ~		
McNicoll Bus Garage	MBG	-	2,319	1,818	-21.6 % ~		
Metro Hall	005181-B02		2,309	2,345	1.6 %		
City Hall	000541-B04		2,230	2,107	-5.6 % ~		
R.L. Clark Water Treatment Plant	005630-P01		2,189	2,341	6.9 %		
F.J. Horgan Water Treatment Plant	005315-P01	-	2,055	1,971	-4.1 % ▼		
John Street Pumping Station	004084-B01		1,965	1,508	-23.3 % ~		
Queensway Garage & Shop	005853-B01	-	1,964	2,593	32.0 %		

Three ways to benchmark:

- Against itself monthly or yearly. Important to calendarize and normalize.
- 2. Against peers within portfolio.
- 3. Against industry standards like ENERGY STAR, CBECS, and other benchmarking standards.

Identify problems with bill audits

- Automated utility bill auditing
- Library of audits to check accuracy of bills and highlight issues
- Workflow to assign issues, store notes, resolve issues, and report cost recoveries
- Additional audit reports can be automatically sent to stakeholders for review and follow ups



Identify

Identify discrepancies between billed vs metered values

Find variances of billed vs metered use and demand

<u></u>	Aurora Public	Aurora Public Schools Report-35 - Bill Use Reconciliation Report-35												
Electric Meter Code	Place	Billing Period	Start Date	End Date	Billed Use	Metered Use Unit	Variance	Variance %	Actual Demand on Bill	Billed Demand Ma	ax Demand on Bill	Max Metered Unit Demand	Variance	Variance %
300980468EL	Altura ES	201707	7/19/2017	8/17/2017	32,000.00	31,083.58 kWh	(916.42)	-2.86%	229.28	229.00	229.28	224.72 kW	(4.56)	-1.99%
00980468EL	Altura ES	201708	8/17/2017	9/18/2017	44,480.00	43,348.20 kWh	(1,131.80)	-2.54%	251.36	251.00	251.36	245.61 kW	(5.75)	-2.29%
00980468EL	Altura ES	201709	9/18/2017	10/17/2017	33,280.00	30,660.00 kWh	(2,620.00)	-7.87%	234.08	234.00	234.08	230.77 kW	(3.31)	-1.41%
300980468EL	Altura ES	201710	10/17/2017	11/15/2017	30,560.00	29,177.85 kWh	(1,382.15)	-4.52%	209.00	209.00	209.00	202.32 kW	(6.68)	-3.19%
00980468EL	Altura ES	201711	11/15/2017	12/18/2017	36,480.00	13,638.24 kWh	(22,841.76)	-62.61%	162.40	162.00	162.40	157.86 kW	(4.54)	-2.79%
00980468EL	Altura ES	201801	1/19/2018	2/20/2018	40,320.00	14,849.67 kWh	(25,470.33)	-63.17%	183.00	183.00	183.00	173.61 kW	(9.39)	-5.13%
00980468EL	Altura ES	201803	2/20/2018	3/21/2018	37,600.00	35,844.33 kWh	(1,755.67)	-4.67%	176.00	176.00	176.00	169.43 kW	(6.57)	-3.73%
00980468EL	Altura ES	201804	3/21/2018	4/19/2018	30,240.00	29,560.76 kWh	(679.24)	-2.25%	172.16	172.00	172.16	168.32 kW	(3.84)	-2.23%
00980468EL	Altura ES	201805	4/19/2018	5/18/2018	34,560.00	33,670.15 kWh	(889.85)	-2.57%	208.00	208.00	208.00	199.49 kW	(8.51)	-4.09%
00980468EL	Altura ES	201806	5/18/2018	6/19/2018	21,120.00	20,702.95 kWh	(417.05)	-1.97%	205.00	205.00	205.00	198.23 kW	(6.77)	-3.30%
00980468EL	Altura ES	201807	6/19/2018	7/19/2018	18,080.00	17,684.46 kWh	(395.54)	-2.19%	159.00	159.00	159.00	152.89 kW	(6.11)	-3.84%
00980468EL	Altura ES	201808	7/19/2018	8/17/2018	36,320.00	35,531.49 kWh	(788.51)	-2.17%	234.00	234.00	234.00	224.94 kW	(9.06)	-3.87%
00980468EL	Altura ES	201809	8/17/2018	9/18/2018	43,840.00	42,682.23 kWh	(1,157.77)	-2.64%	260.00	260.00	260.00	252.47 kW	(7.53)	-2.90%
00980468EL	Altura ES	201810	9/18/2018	10/17/2018	36,640.00	35,258.89 kWh	(1,381.11)	-3.77%	254.08	254.00	254.08	246.02 kW	(8.06)	-3.17%
00980468EL	Altura ES	201811	10/17/2018	11/15/2018	33,120.00	28,899.03 kWh	(4,220.97)	-12.74%	184.16	184.00	184.16	175.34 kW	(8.82)	-4.79%
00980468EL	Altura ES	201812	11/15/2018	12/18/2018	42,240.00	40,322.30 kWh	(1,917.70)	-4.54%	172.32	172.00	172.32	168.08 kW	(4.24)	-2.46%
00980468EL	Altura ES	201901	12/18/2018	1/21/2019	39,840.00	39,315.45 kWh	(524.55)	-1.32%	164.48	164.00	164.48	163.47 kW	(1.01)	-0.62%
00980468EL	Altura ES	201902	1/21/2019	2/20/2019	39,360.00	39,075.85 kWh	(284.15)	-0.72%	174.00	174.00	174.00	172.18 kW	(1.82)	-1.05%
00980468EL	Altura ES	201903	2/20/2019	3/21/2019	38,080.00	37,519.37 kWh	(560.63)	-1.47%	180.00	180.00	180.00	176.04 kW	(3.96)	-2.20%
00980468EL	Altura ES	201904	3/21/2019	4/19/2019	28,640.00	28,399.36 kWh	(240.64)	-0.84%	182.24	182.00	182.24	177.76 kW	(4.48)	-2.46%
00980468EL	Altura ES	201905	4/19/2019	5/20/2019	33,760.00	33,441.48 kWh	(318.52)	-0.94%	195.20	195.00	195.20	193.09 kW	(2.11)	-1.08%
00980468EL	Altura ES	201906	5/20/2019	6/19/2019	16,160.00	15,929.72 kWh	(230.28)	-1.43%	136.16	136.00	136.16	138.42 kW	2.26	1.66%
00980468EL	Altura ES	201907	6/19/2019	7/19/2019	14,720.00	14,483.25 kWh	(236.75)	-1.61%	197.12	197.00	197.12	186.85 kW	(10.27)	-5.21%

Identify anomalies in use patterns

- Go deeper than monthly snapshots
- Heatmaps to see usage patterns and trends
- Identify times when usage seems to be problematic, or schedules aren't being followed
- Understand intensive periods and how that impacts your utility bill based on time of use rates



Isolate to understand use, cost, and carbon drivers

- Determine what zone, equipment, time of day, day of week is causing the spikes
- Overlay multiple points to compare, helpful when monitoring equipment (HVAC, Chillers, Refrigeration, etc.)
- Aggregate, compare, isolate
- Depends on level of metering



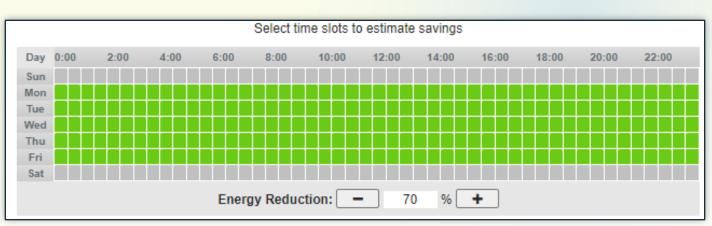
Identify baselines for Scope 1 and Scope 2 carbon emission reporting

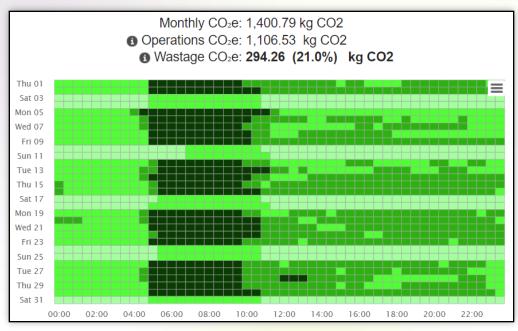
- Already have use values needed for Scope 1 & 2 reporting
- Apply location and/or market-based emission factors
- Library of factors, or customize factors for more accuracy
- Report all GHG emission gases



Activate by planning initiatives to drive savings

 Perform schedule optimization to target reduction strategies and most effective time periods

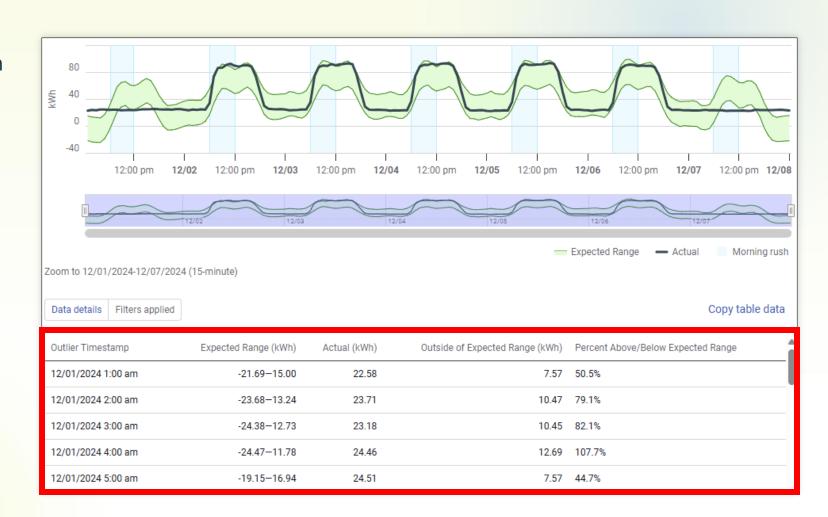




- Heatmaps to simulate and visualize time periods of intensive usage/emissions and what the new schedule would look like
- Calculate projected use, cost, and carbon savings by making reduction changes

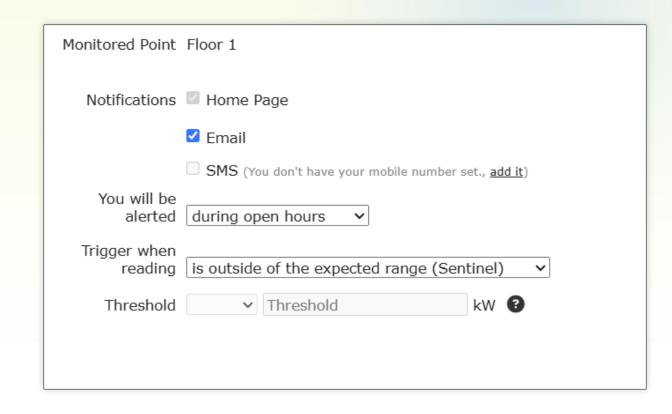
Trend Insights - Machine Learning Predictions

- Forecasts your range based on historical data and becomes more accurate over time as more data becomes available.
- Set and receive alerts for data out of range.
- Actual demand or use values are overlaid with a model of the forecasted range.
- Overlay schedules.



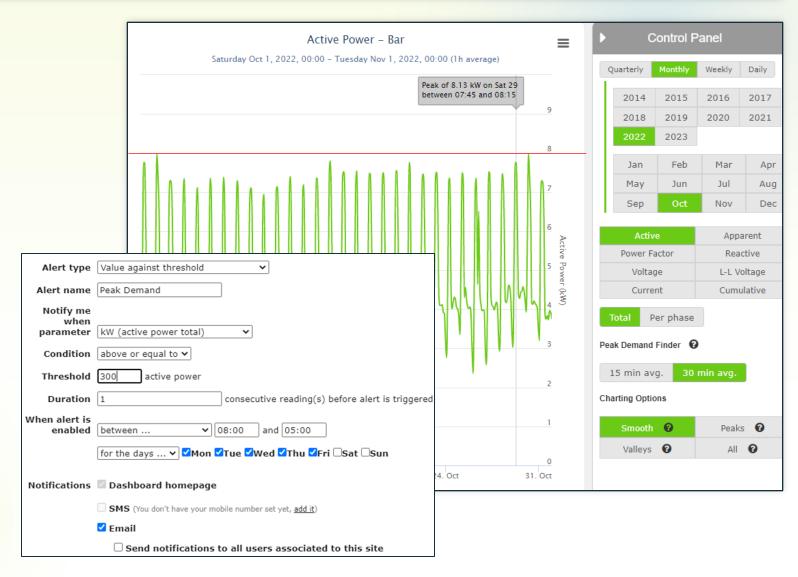
Activate alarms on interval data

- React to problems in real-time
- On active power (kW) to keep demand under control
- On currents (A) to prevent overheatings
- On voltages (V) to ensure power quality
- On consumption (kwh) over a certain time period
- Smart Sentinel alerts
- Alarms for offline meters and failed import processes



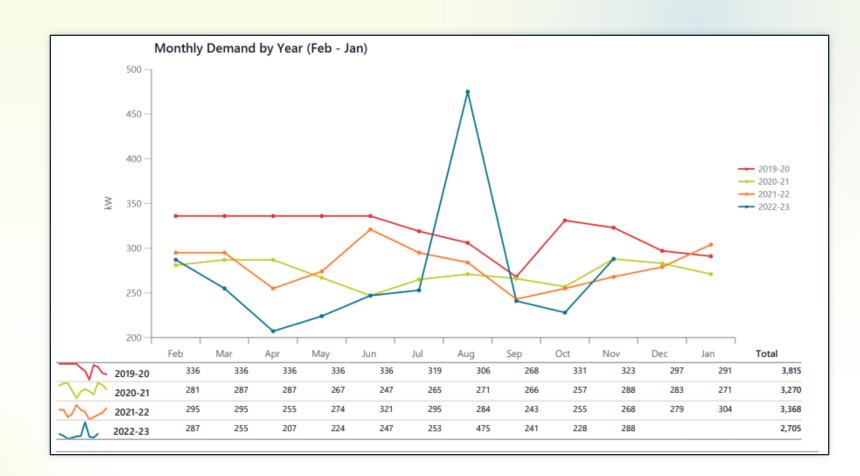
Activate demand management

- Limiting demand can be greatest potential for savings opportunities on bills
- Some rates use highest demand for any point during a timeframe
- Limiting demand spikes make for more predictable and lower cost bills
- Setup alarms to monitor peak periods



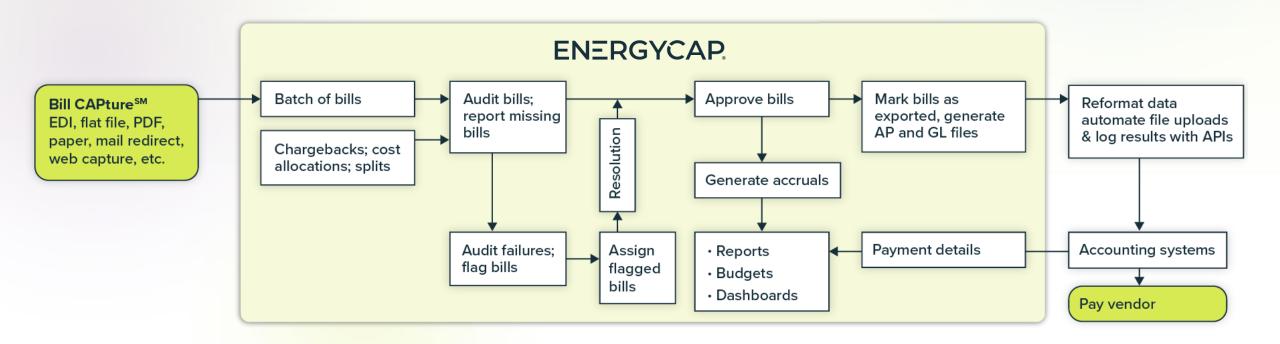
Activate demand management

- Demand shows up on bills
- The 30-day snapshot provides no explanation of when or what was causing it
- Helpful to see reports of values
- Demand can be a substantial cost driver of utility bill costs



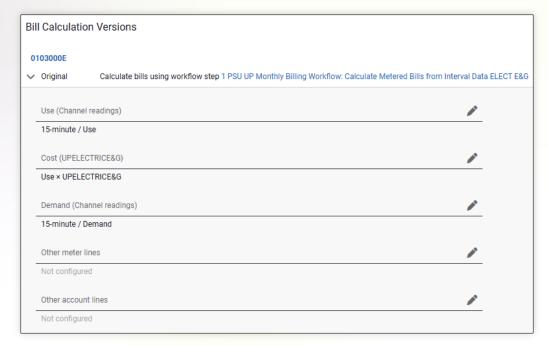
Activate streamlined accounting workflow

- Auto-bill entry and auditing
- Workflow for bill approvals, escalations, routing, and export
- Create budgets and accruals



Allocate use, cost, and carbon

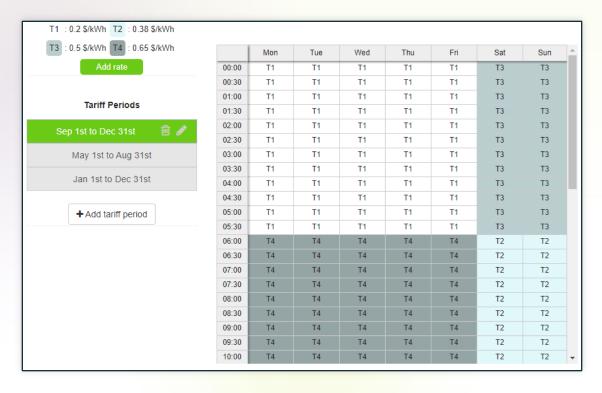
- Target and track usage, cost, and carbon from measurable or calculated points.
- Recoup costs from tenants or departments by allocating costs using submeter data, formulas, and splits.

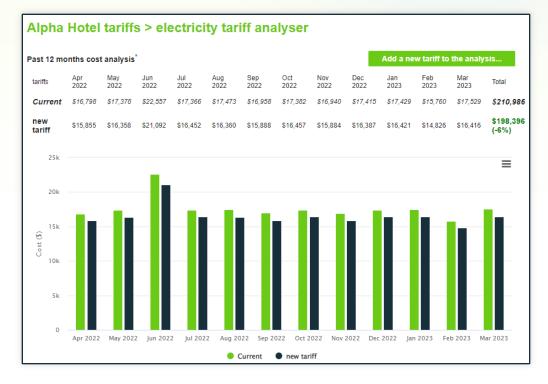




Activate tariff savings

- Calculate 'what if' scenarios
- Time of use charges
- Seasonal rate structures
- Better visibility into times of day causing cost spikes





Create project plans

Zero-Cost Energy/Carbon Conservation Opportunities

- ✓ System schedules
- ✓ Turn off lights
- ✓ Turn off computers and monitors
- ✓ Seasonal water temperature adjustments
- √ Economizers
- ✓ Take advantage of natural light

Low-Cost Energy/Carbon Conservation Opportunities

- ✓ Programmable thermostats
- ✓ Repair broken valves
- ✓ Occupancy sensors for lighting, HVAC
- ✓ Reduce lamps in overlighted areas
- ✓ Use rebated programs for lighting upgrades
- ✓ Calibrate sensors

High-Cost Energy/Carbon Conservation Opportunities

- ✓ Construction
- ✓ Asset upgrades
- ✓ Energy transition
- ✓ District energy
- ✓ Electrification of fleet vehicles

Measure and Verify Savings

Implement a reduction and savings tracking plan

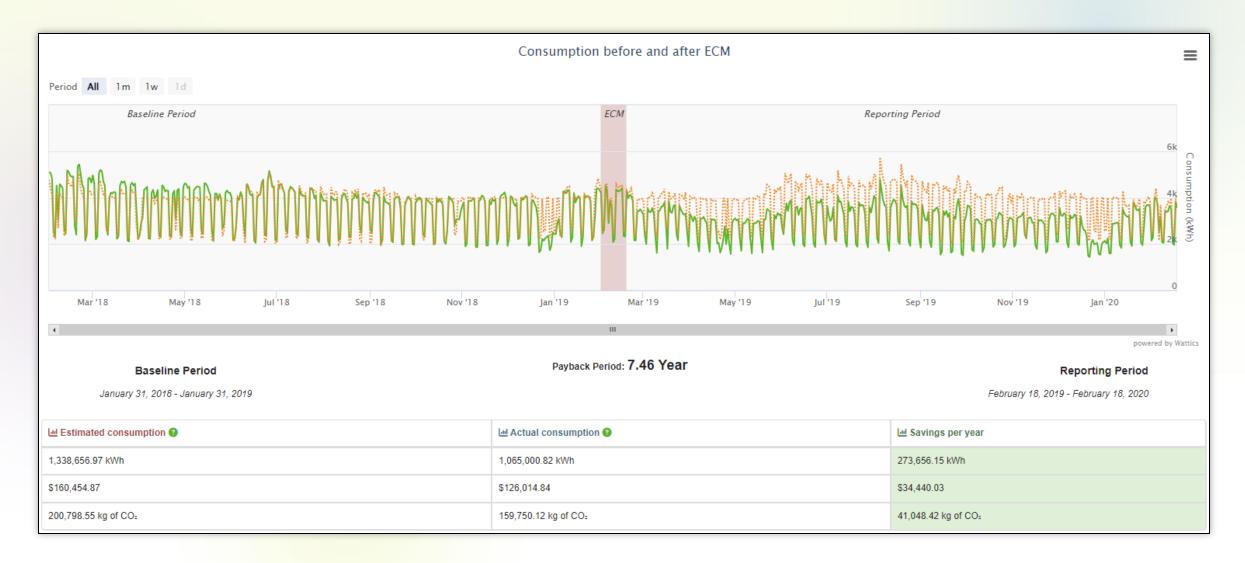
Decide on changes needed to improve process.

Act
Plan
Identify aspects and impacts by implementing goals and objectives

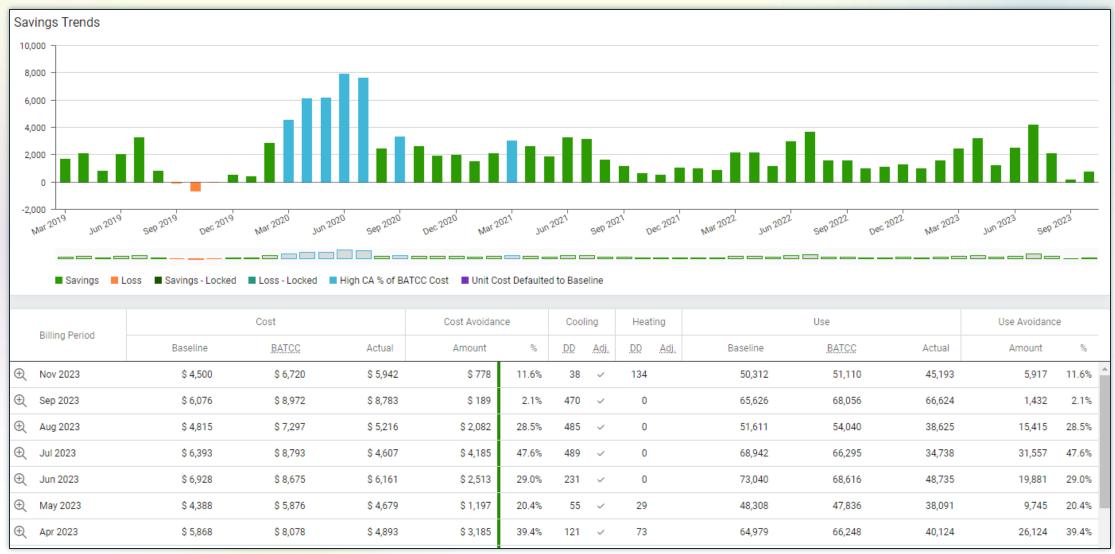
Assess the measurements and report results to decision makers.

Check
Do
Implement; including training and operational control measures.

Verify savings on interval data - Option B



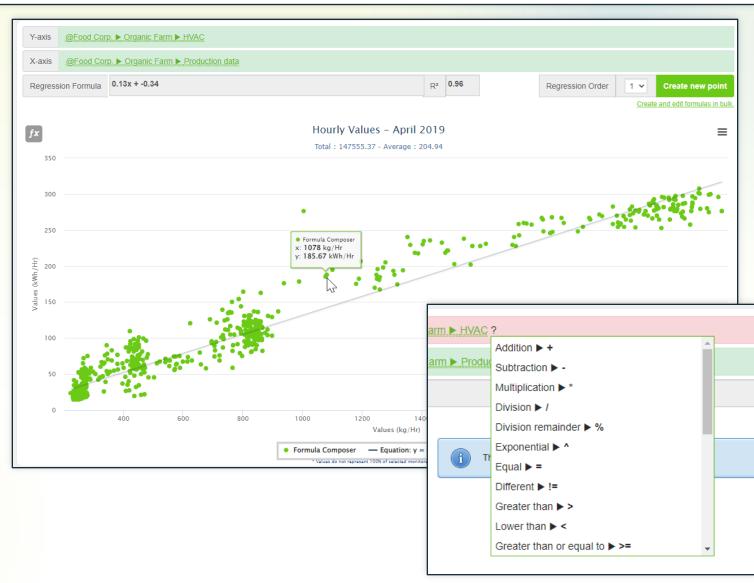
Verify savings on utility bills - Option C



ENERGYCAP. • © EnergyCAP, LLC

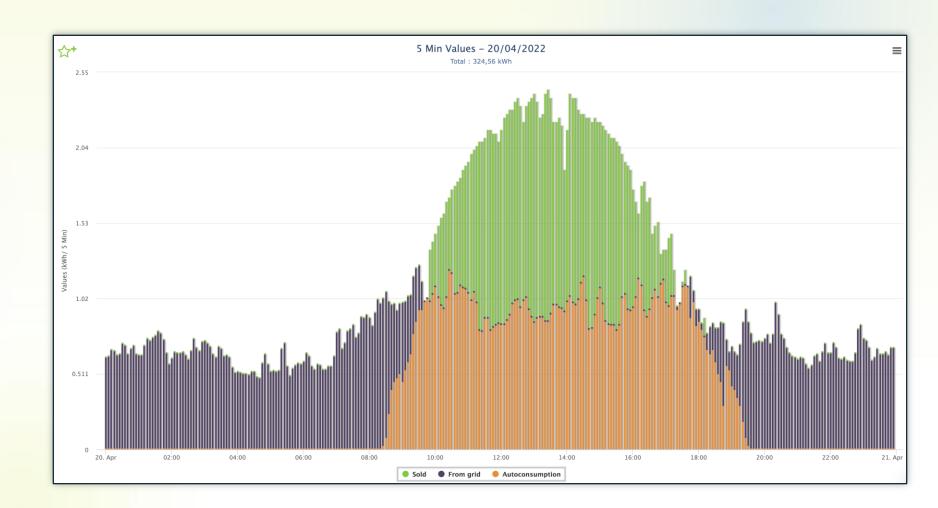
Formulas and comparisons

- Formulas to compare, aggregate, reduce, create targets, and more
- Ensure that consumption is in line with working hours
- Assess trends of EUI metrics like consumption per m², occupancy or production output
- Ensure that energy consumption is in correlation with production data
- Create models to predict future energy usage



Understand consumption sources

- Report on sources in real-time
- Track generation and selling activities
- Apply CO2 in realtime to generation and consumption
- Track renewables



Scope 3 by use, volume, distance, weight-based, and cost-based

SCOPE 3

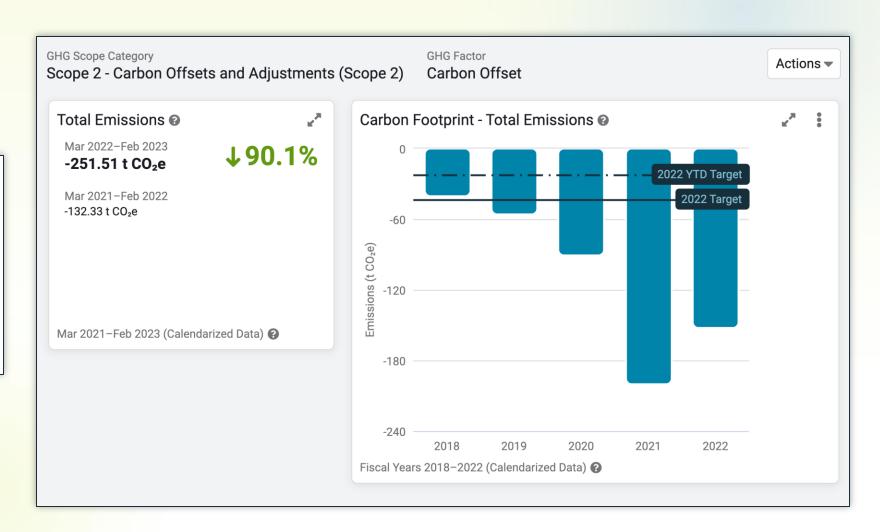
- 01. Purchased Goods and Services
- 02. Capital Goods
- 03. Fuel and Energy Related Activities
- 04. Upstream Transportation & Distribution
- 05. Waste Generated in Operations
- 06. Business Travel
- 07. Employee Commuting
- 08. Upstream Leased Assets
- 09. Downstream Transportation & Distribution
- 10. Processing of Sold Products

- ▼ III 06. Business Travel
 - Long Haul Flights
 - Medium Haul Flights
 - Rental Cars
 - Short Haul Flights
- ▼ III 07. Employee Commuting
 - Bus
 - Commuter Rail
 - Rassenger Vehicles

- ENC Purchased Goods and Services
 - Accounting Fees
 - Advertising and Marketing Expense
 - Financial Service Fees
 - Hardware
 - Hosting
 - **b** Legal Fees
 - Printing Expense
 - Software
 - Stationary

Track offsets and renewable energy credits (RECs)

Carbon Offsets and RECs
Carbon Offsets: Scope 1
Carbon Offsets: Scope 2
Carbon Offsets: Scope 3



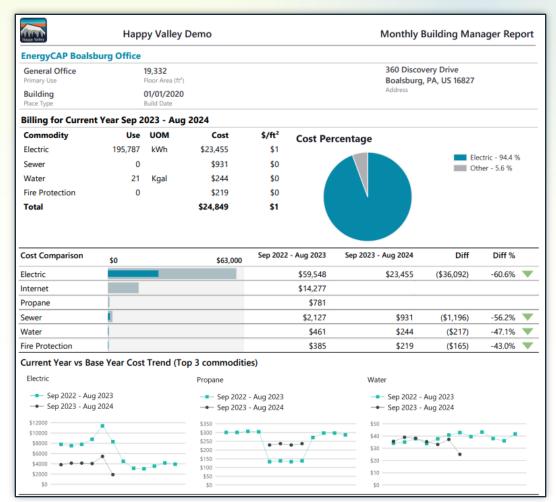
Necessary to measure progress

Track baselines, set targets, measure and report progress towards organizational goals

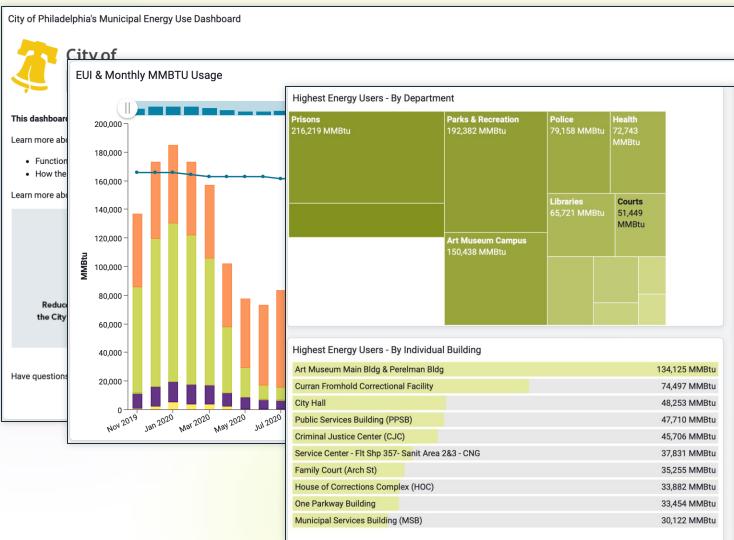


Customizable, shareable reports





Customize and share dashboards



EUI & Monthly MMBTU Usage - Description

The charts on the left display the highest energy consumers first broken down by Department and then by building.

The building chart displays the top 10 energy users.

Highest Energy Users - Description

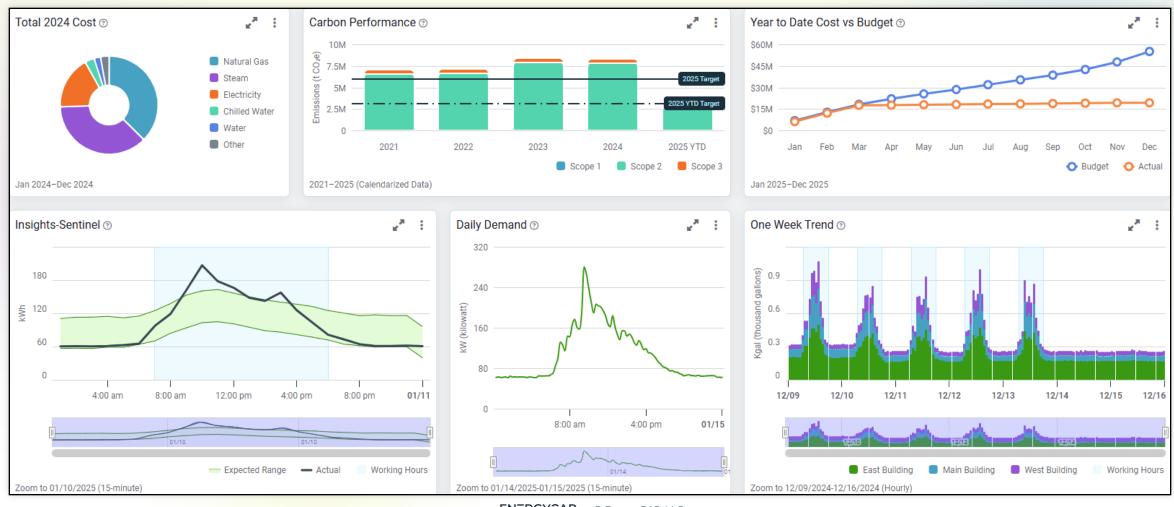
Disclaimer: This data is live and shows usage as utility bills are received. It may take 3 months to accurately reflect use.



Through a unique private/public partnership, the Philadelphia Museum of Art (PMA) Energy Project brings Philadelphia closer to its energy and climate goals. The deep energy retrofit at the Philadelphia Museum of Art was completed in late 2020. The retrofit reduced the energy use of the PMA through major investments in the building's air conditioning, heating, and lighting systems. The combined \$11.3 million investment will reduce the overall energy use of the PMA by 23 percent. In addition, it will generate \$750,000 in annual savings and reduce carbon emissions by 2,400 MT of CO2e.

Maximize your bill, carbon, and interval data!

Combine bill, carbon, and interval data



Questions?